



Fundraising Relationship Manager

- Full-time role based in Malvern
- A key part of the Fundraising Team
- Full-time permanent position
- Attractive salary + super + packaging

An exciting opportunity to join the Fundraising Team at Very Special Kids and drive income from relationships with trusts & foundations, major donors and bequests. The role also has overall responsibility for direct marketing (mail, e-marketing and online), pledge donors and the donor management database.

Very Special Kids is a not-for-profit organisation supporting more than 850 families across Victoria families caring for children with life-threatening illnesses, from diagnosis through to recovery or bereavement. We also run Victoria's only children's hospice.

The role involves identifying, researching and cultivating strong relationships in these markets. A strategic focus of the role is to identify new potential for significant partnerships involving large grants and multi-year funding.

Key selection criteria include:

Tertiary qualifications in Business, Marketing, Fundraising, or a related discipline.

Minimum five years experience in successfully managing programs in one or more of the disciplines of major donors, trusts and foundations, and bequests, with a preference for experience in two or more of these areas.

Experience in strategic planning and implementation of program plans.

Experience in a community or charity organisation preferable.

To apply, please email your resume and covering letter addressing the selection criteria to:

Kelly Thomas, PA to the CEO at kthomas@vsk.org.au, or for queries call (03) 9804 6222.

For a full position description please go to:

<http://www.vsk.org.au/about-us/employment-opportunities>

Applications will be treated with strict confidence, and close on Friday, 6 August 2010