



## Business Development Manager

*Make a difference for the millions of Australians affected by Lung Disease*

The Australian Lung Foundation is the only National charity devoted to serving everyone in Australia with a lung disease.

This strategic role, reporting to the CEO, is expected to work inclusively and collaboratively across the organisation and must demonstrate a clear commitment to ensuring that income and value is maximised, irrespective of the source of support.

This hands-on position requires a proactive manager who can combine sound business skills with an understanding of the not-for-profit sector.

The successful candidate will have the following attributes:

- Demonstrated expertise in a similar role
- Experience in Donor & Bequest Programs
- Demonstrated expertise in working with media
- Demonstrated flair for public speaking
- Excellent writing and oral communications skills
- Demonstrated ability to think strategically
- Demonstrated ability to maximise work linkages and opportunities
- Demonstrated ability to manage budgets
- Ability to work autonomously and collaboratively in a small team environment.

A 'can do' attitude and demonstrable commitment to the Lung Foundation Values, coupled with a determination to succeed.

For a copy of the **Position Description & Key Selection Criteria** please contact Kylie Hetherington at the Lung Foundation on [alfadmin@lungfoundation.com.au](mailto:alfadmin@lungfoundation.com.au)

For further information about the position contact the Director of Operations, Chris Emery on 07 3251 3631 or via email: [chris@lungfoundation.com](mailto:chris@lungfoundation.com)

To be an integral part of the next phase of The Australian Lung Foundation strategic development, please forward your application to Chris Emery by email to [chris@lungfoundation.com.au](mailto:chris@lungfoundation.com.au)

**Applications close Monday 2 August 2010.**

*The Lung Foundation is a smoke free environment*