



Corporate Partnerships and Major Donor Manager – Full-time or Part-time

Habitat for Humanity is the world's number one not-for-profit provider of housing for low income families in need. Established in 1976, Habitat for Humanity has changed the lives of people all over the world. Today, Habitat for Humanity has built more than 350,000 houses, sheltering more than 1.5 million people in over 3,000 communities worldwide.

Habitat for Humanity Australia (HFHA) is currently looking for a Corporate Partnerships and Major Donor Manager to be based in their national office in North Sydney. This is a new role created to deepen relationships with partners and individual donors, many of whom have experienced HFHA through volunteering on a build site within Australia or overseas. This is a meaningful opportunity to make a difference to people's lives and be part of a growing organisation.

Reporting to the Fundraising and Marketing Manager, this role will see you using your business development and relationship management skills to manage and grow mutually beneficial partnerships with corporations, community organisations and major individual donors. You will be highly skilled in developing partnership proposals and strategies to grow new and existing relationships.

We are looking for someone with at least 5 years demonstrated success and experience working in a commercial or Not for Profit organisation in a marketing, fundraising, sales or business development position.

To succeed in this role, you will be a highly motivated, proactive and confident individual with a passion for meeting and exceeding targets. You will be a natural communicator and relationship-builder, with excellent negotiation and presentation skills.

There is flexibility for the role to be full-time or part-time if the candidate would prefer to focus on one aspect of the role, either corporate partnerships or major individual donors. This needs to be discussed with the Fundraising and Marketing Manager and depends on the skills of the applicant.

Resumes should be sent in complete confidence to Michelle Durkan, Office Administrator, at mdurkan@habitat.org.au or by post to PO Box 1048, North Sydney, NSW 2059. If you have any questions regarding this role please contact Sarah Newling on (02) 9919 7000.

Closing date for applications is Friday 20th August 2010.